# Consolidated Financial Results for the Nine-month Period Ended December 31, 2018 [Japan GAAP]

Name of Company: The Furukawa Battery Co., Ltd.

Stock Code: 6937

Stock Exchange Listing: Tokyo Stock Exchange, First Section URL: <a href="https://www.furukawadenchi.co.jp">https://www.furukawadenchi.co.jp</a>

Representative

Title: President & CEO
Name: Shinichi Ono

Contact Person

Title: Managing Director & Executive Corporate Officer

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Scheduled date for filing of quarterly securities report: February 8, 2019

Scheduled date for commencement of dividend payment:

Supplementary documents for quarterly financial results:

None
Quarterly financial results briefing:

None

(Yen in millions, rounded down)

#### 1. Consolidated financial results for the nine months ended December 31, 2018 (April 1, 2018 – December 31, 2018)

| (1) Consolidated operating results (Percentage figures represent year on year changes) |             |      |                  |        |                 |       |   |       |
|--|-------------|------|------------------|--------|-----------------|-------|---|-------|
|  | Net sales   |      | Operating profit |        | Ordinary profit |       | Profit attributable to owners of parent |       |
|  | Million yen | %    | Million yen      | %      | Million yen     | %     | Million yen                             | %     |
| Nine months ended December 31, 2018  | 46,064      | 7.3  | 1,779            | 9.6    | 1,767           | 19.8  | 1,474                                   | 21.3  |
| Nine months ended December 31, 2017  | 42,927      | 13.4 | 1,623            | (10.2) | 1,475           | (5.5) | 1,216                                   | (4.2) |

Notes: Comprehensive income

Nine months ended December 31, 2018: 664 million yen [yoy (60.3) %)]
Nine months ended December 31, 2017: 1,674 million yen [yoy 351.9%]

|                                     | Earnings per share (basic) | Earnings per share (diluted) |
|-------------------------------------|----------------------------|------------------------------|
|                                     | Yen                        | Yen                          |
| Nine months ended December 31, 2018 | 44.99                      | _                            |
| Nine months ended December 31, 2017 | 37.10                      | _                            |

#### (2) Consolidated financial position

|                         | Total assets | Net assets  | Equity ratio |
|-------------------------|--------------|-------------|--------------|
|                         | Million yen  | Million yen | %            |
| As of December 31, 2018 | 55,200       | 25,457      | 43.7         |
| As of March 31, 2018    | 54,994       | 25,156      | 42.4         |

Reference: Equity

As of December 31, 2018: 24,140 million yen As of March 31, 2018: 23,295 million yen

#### 2. Dividends

| 2. Dividends                                 |                            |           |           |           |       |  |  |  |
|--|----------------------------|-----------|-----------|-----------|-------|--|--|--|
|  | Annual dividends per share |           |           |           |       |  |  |  |
|  | End of Q1                  | End of Q2 | End of Q3 | End of Q4 | Total |  |  |  |
|  | Yen                        | Yen       | Yen       | Yen       | Yen   |  |  |  |
| Fiscal year ended March 31, 2018             | _                          | _         | _         | 10.00     | 10.00 |  |  |  |
| Fiscal year ending March 31, 2019            | _                          | _         | _         |           |       |  |  |  |
| Fiscal year ending March 31, 2019 (forecast) |                            |           |           | 11.00     | 11.00 |  |  |  |

Note: Revisions to the forecasts of dividends most recently announced: None

#### 3. Forecast of consolidated financial results for the fiscal year ending March 31, 2019 (April 1, 2018 - March 31, 2019)

(Percentage figures represent year-on-year changes)

|                                      | Net            | sales | Operation      | ng profit | Ordinar        | ry profit | Profit attri   | ibutable to of parent | Earnings<br>per share |
|--------------------------------------|----------------|-------|----------------|-----------|----------------|-----------|----------------|-----------------------|-----------------------|
|                                      | Million<br>yen | %     | Million<br>yen | %         | Million<br>yen | %         | Million<br>yen | %                     | Yen                   |
| Fiscal year ending<br>March 31, 2019 | 64,000         | 5.7   | 3,200          | 7.4       | 3,000          | 6.7       | 2,200          | 3.0                   | 67.12                 |

Note: Revisions to the consolidated earnings forecasts most recently announced: None

#### **Notes:**

- (1) Changes in significant subsidiaries during the nine-month period ended December 31, 2018 (Changes in specific subsidiaries accompanied by changes in the scope of consolidation): Newly included: None Excluded: None
- (2) Use of accounting methods that are specific to the preparation of the quarterly consolidated financial statements: Yes Note: For details, please refer to "2. Consolidated Financial Statements and Related Notes (3) Notes on Consolidated Financial Statements (Application of Special Accounting for Preparing Consolidated Financial Statements)" on page 7 of Attachment.
- (3) Changes in accounting policies, changes in accounting estimates, and retrospective restatements:
  - (a) Changes in accounting policies accompanying revisions in accounting standards: None
  - (b) Changes other than in (a): None
  - (c) Changes in accounting estimates: None
  - (d) Retrospective restatements: None
- (4) Number of shares outstanding (common stock)
  - (a) Shares outstanding (including treasury shares)

As of December 31, 2018: 32,800,000 shares

As of March 31, 2018: 32,800,000 shares

(b) Treasury shares

As of December 31, 2018: 22,059 shares

As of March 31, 2018: 22,055 shares

(c) Average number of shares outstanding during the period (cumulative)

Nine months ended December 31, 2018:

Nine months ended December 31, 2017:

32,777,943 shares 32,778,273 shares

(Disclaimer on forward-looking statements, etc.)

Forward-looking statements in these materials are based on information available to management at the time this report was prepared, and on assumptions that management believes are reasonable. Actual results may differ significantly from these statements for a number of reasons. Please refer to "1. Qualitative Information on Consolidated Financial Results for the Ninemonth Period (3) Explanation of Forecast for Fiscal Year Ending March 31, 2019" on page 2 of Attachment for details on the assumptions used and other related matters concerning the forecast of consolidated financial results.

<sup>\*</sup> Quarterly financial results reports are not required to be subjected to quarterly reviews conducted by certified public accountants or an audit corporation.

<sup>\*</sup> Appropriate use of performance forecasts and other special items:

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#### 1. Qualitative Information on Consolidated Financial Results for the Nine-month Period

#### (1) Explanation of Operating Results

During the nine-month period ended December 31, 2018, the global economy recovered moderately despite concerns about such issues as the economic outlook in China and other emerging countries in Asia, and situations over trade issues.

Although there is concern about the future outlook of the Japanese economy due to the global economic situation, the Japanese economy also recovered moderately, supported by the effects of various policies, while corporate profits and the employment and income situation continued to improve.

Under such a business environment, the Furukawa Battery Group recorded consolidated sales of 46,064 million yen for the nine-month period ended December 31, 2018, an increase of 3,136 million yen (7.3%) year on year. Overseas sales were 17,003 million yen and accounted for 36.9% of total sales.

Operating profit increased by 155 million yen year on year to 1,779 million yen, mainly due to strong sales of automotive batteries, while ordinary profit increased by 291 million yen year on year to 1,767 million yen, mainly due to the increase in dividend income and the decrease in interest expenses.

Profit attributable to owners of parent came to 1,474 million yen, increasing 258 million yen year on year.

#### (2) Explanation of Financial Position

Total assets were 55,200 million yen as of December 31, 2018, which is 205 million yen more than at the end of the previous fiscal year. Current assets increased by 1,331 million yen from the end of the previous fiscal year to 25,824 million yen, while non-current assets decreased by 1,125 million yen to 29,376 million yen.

The main factors leading to the increase in current assets were increases in merchandise and finished goods and work in process.

There was a 964 million yen decrease in property, plant and equipment to 23,890 million yen. The main factor leading to the decrease was that the decline resulting from depreciation, etc. was greater than the increase in capital investment.

Investments and other assets decreased by 132 million yen to 5,327 million yen.

Total liabilities as of December 31, 2018, decreased by 95 million yen to 29,742 million yen.

Current liabilities increased by 2,400 million yen to 16,598 million yen, and non-current liabilities decreased by 2,495 million yen to 13,143 million yen. This is mainly due to the transfer from long-term loans payable to current portion of long-term loans payable.

Interest-bearing debt, which is the sum of short-term loans payable and long-term loans payable, increased by 9 million yen to 10,546 million yen.

Equity increased by 844 million yen to 24,140 million yen, resulting in an increase in the equity ratio from 42.4% at the end of the previous fiscal year to 43.7% at the end of the nine-month period.

#### (3) Explanation of Forecast for the Fiscal Year Ending March 31, 2019

There is no change to the consolidated forecast that was announced on May 9, 2018.

# 2. Consolidated Financial Statements and Related Notes

## (1) Consolidated Balance Sheets

|   |                      | (Million ye             |
|---|----------------------|-------------------------|
|   | As of March 31, 2018 | As of December 31, 2018 |
| ASSETS                                    |                      |                         |
| Current assets                            |                      |                         |
| Cash and deposits                         | 4,194                | 4,369                   |
| Notes and accounts receivable - trade     | 11,658               | 11,159                  |
| Electronically recorded monetary claims - | 711                  | 706                     |
| operating                                 | /11                  | 700                     |
| Merchandise and finished goods            | 2,113                | 3,180                   |
| Work in process                           | 3,634                | 4,394                   |
| Raw materials and supplies                | 1,424                | 1,250                   |
| Other                                     | 757                  | 765                     |
| Allowance for doubtful accounts           | (1)                  | (2)                     |
| Total current assets                      | 24,493               | 25,824                  |
| Non-current assets                        |                      |                         |
| Property, plant and equipment             |                      |                         |
| Buildings and structures, net             | 6,553                | 6,372                   |
| Machinery, equipment and vehicles, net    | 8,601                | 7,871                   |
| Tools, furniture and fixtures, net        | 735                  | 617                     |
| Land                                      | 7,546                | 7,437                   |
| Leased assets, net                        | 702                  | 660                     |
| Construction in progress                  | 714                  | 930                     |
| Total property, plant and equipment       | 24,854               | 23,890                  |
| Intangible assets                         |                      |                         |
| Leased assets                             | 8                    | 8                       |
| Other                                     | 178                  | 149                     |
| Total intangible assets                   | 186                  | 158                     |
| Investments and other assets              |                      |                         |
| Investment securities                     | 3,907                | 3,616                   |
| Deferred tax assets                       | 1,418                | 1,565                   |
| Other                                     | 155                  | 167                     |
| Allowance for doubtful accounts           | (21)                 | (21)                    |
| Total investments and other assets        | 5,460                | 5,327                   |
| Total non-current assets                  | 30,501               | 29,376                  |
| Total assets                              | 54,994               | 55,200                  |

|  | As of March 31, 2018 | As of December 31, 2018 |
|--|----------------------|-------------------------|
| LIABILITIES                                      |                      |                         |
| Current liabilities                              |                      |                         |
| Notes and accounts payable - trade               | 4,396                | 4,621                   |
| Electronically recorded obligations - operating  | 1,831                | 2,056                   |
| Short-term loans payable                         | 4,077                | 6,354                   |
| Lease obligations                                | 136                  | 131                     |
| Income taxes payable                             | 507                  | 166                     |
| Accrued consumption taxes                        | 304                  | 273                     |
| Provision for bonuses                            | 633                  | 424                     |
| Provision for environmental measures             | 14                   | _                       |
| Notes payable - facilities                       | 17                   | 57                      |
| Electronically recorded obligations - facilities | 103                  | 229                     |
| Other  | 2,175                | 2,282                   |
| Total current liabilities                        | 14,198               | 16,598                  |
| Non-current liabilities                          |                      |                         |
| Long-term loans payable                          | 6,459                | 4,192                   |
| Lease obligations                                | 649                  | 610                     |
| Deferred tax liabilities                         | 771                  | 762                     |
| Provision for environmental measures             | 14                   | 13                      |
| Net defined benefit liability                    | 7,049                | 6,949                   |
| Asset retirement obligations                     | 9                    | 9                       |
| Other  | 684                  | 605                     |
| Total non-current liabilities                    | 15,639               | 13,143                  |
| Total liabilities                                | 29,837               | 29,742                  |
| NET ASSETS                                       |                      |                         |
| Shareholders' equity                             |                      |                         |
| Capital stock                                    | 1,640                | 1,640                   |
| Capital surplus                                  | 630                  | 653                     |
| Retained earnings                                | 19,029               | 20,176                  |
| Treasury shares                                  | (11)                 | (11)                    |
| Total shareholders' equity                       | 21,288               | 22,458                  |
| Accumulated other comprehensive income           |                      |                         |
| Valuation difference on available-for-sale       | 1 206                | 1,138                   |
| securities                                       | 1,396                | 1,136                   |
| Deferred gains or losses on hedges               | (42)                 | (40)                    |
| Foreign currency translation adjustment          | 663                  | 596                     |
| Remeasurements of defined benefit plans          | (10)                 | (12)                    |
| Total accumulated other comprehensive income     | 2,007                | 1,681                   |
| Non-controlling interests                        | 1,861                | 1,317                   |
| Total net assets                                 | 25,156               | 25,457                  |
| Total liabilities and net assets                 | 54,994               | 55,200                  |

## (2) Consolidated Statements of Income and Comprehensive Income

(Consolidated Statements of Income (Cumulative))

|  | Nine months ended<br>December 31, 2017 | Nine months ended December 31, 2018 |
|--|--|-------------------------------------|
| Net sales  | 42,927                                 | 46,064                              |
| Cost of sales  | 33,507                                 | 35,849                              |
| Gross profit   | 9,420                                  | 10,215                              |
| Selling, general and administrative expenses         | 7,796                                  | 8,436                               |
| Operating profit                                     | 1,623                                  | 1,779                               |
| Non-operating income                                 |  |                                     |
| Interest income                                      | 17                                     | 19                                  |
| Dividend income                                      | 148                                    | 183                                 |
| Foreign exchange gains                               | 10                                     | 35                                  |
| Subsidy income                                       | 65                                     | _                                   |
| Other  | 180                                    | 144                                 |
| Total non-operating income                           | 421                                    | 382                                 |
| Non-operating expenses                               |  |                                     |
| Interest expenses                                    | 401                                    | 312                                 |
| Share of loss of entities accounted for using equity | 29                                     | 37                                  |
| method   | 23                                     | 37                                  |
| Foreign value-added tax, etc.                        | 120                                    | _                                   |
| Other  | 18                                     | 43                                  |
| Total non-operating expenses                         | 569                                    | 393                                 |
| Ordinary profit                                      | 1,475                                  | 1,767                               |
| Extraordinary income                                 |  |                                     |
| Gain on sales of non-current assets                  |  | 0                                   |
| Total extraordinary income                           |  | 0                                   |
| Extraordinary losses                                 |  |                                     |
| Loss on disposal of non-current assets               | 5                                      | 1                                   |
| Total extraordinary losses                           | 5                                      | 1                                   |
| Profit before income taxes                           | 1,470                                  | 1,766                               |
| Income taxes   | 581                                    | 601                                 |
| Profit   | 888                                    | 1,164                               |
| Loss attributable to non-controlling interests       | (327)                                  | (310)                               |
| Profit attributable to owners of parent              | 1,216                                  | 1,474                               |

## (Consolidated Statements of Comprehensive Income (Cumulative))

| (Consolidated Statements of Completensive field                                   | -                                      | (Million yen)                          |
|---|--|--|
|   | Nine months ended<br>December 31, 2017 | Nine months ended<br>December 31, 2018 |
| Profit  | 888                                    | 1,164                                  |
| Other comprehensive income  |  |  |
| Valuation difference on available-for-sale securities                             | 573                                    | (263)                                  |
| Deferred gains or losses on hedges  | (6)                                    | 2                                      |
| Foreign currency translation adjustment   | 202                                    | (239)                                  |
| Remeasurements of defined benefit plans, net of tax                               | 14                                     | (2)                                    |
| Share of other comprehensive income of entities accounted for using equity method | 0                                      | 3                                      |
| Total other comprehensive income  | 785                                    | (499)                                  |
| Comprehensive income  | 1,674                                  | 664                                    |
| Comprehensive income attributable to  |  |  |
| Comprehensive income attributable to owners of parent                             | 2,035                                  | 1,148                                  |
| Comprehensive income attributable to non-<br>controlling interests                | (361)                                  | (483)                                  |

#### (3) Notes on Consolidated Financial Statements

(Going Concern Assumptions)

Not applicable.

(Material Changes in the Amount of Shareholders' Equity)

Not applicable.

#### (Application of Special Accounting for Preparing Consolidated Financial Statements)

Income taxes for the nine-month period are calculated by multiplying income before income taxes for the nine-month period by a reasonable estimate of the effective tax rate, after application of tax effect accounting, for estimated income before income taxes in the nine-month period of the current fiscal year. Deferred taxes are included in income taxes.

#### (Additional Information)

(Application of "Partial Amendments to Accounting Standard for Tax Effect Accounting" and relevant Guidances)

The Company has applied the "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) and relevant Guidances effective from the beginning of the first quarter of the fiscal year ending March 31, 2019. Accordingly, deferred tax assets are presented under "Investments and other assets" and deferred tax liabilities are presented under "Non-current liabilities."

#### 3. Other

(Trend in Quarterly Consolidated Results)

Fiscal year ending March 31, 2019 (from April 1, 2018 to March 31, 2019)

(Million yen)

|   |        | Accounting period |        |    |                       | Cumulative period     |           |  |
|---|--------|-------------------|--------|----|-----------------------|-----------------------|-----------|--|
|   | Q1     | Q2                | Q3     | Q4 | 6 months<br>(Apr-Sep) | 9 months<br>(Apr-Dec) | Full year |  |
| Net sales                               | 13,320 | 14,862            | 17,881 | -  | 28,182                | 46,064                | _         |  |
| Operating profit                        | 52     | 261               | 1,464  | -  | 314                   | 1,779                 | _         |  |
| Ordinary profit                         | 78     | 233               | 1,455  | -  | 312                   | 1,767                 | _         |  |
| Profit attributable to owners of parent | 84     | 251               | 1,139  | _  | 335                   | 1,474                 | _         |  |

Fiscal year ended March 31, 2018 (from April 1, 2017 to March 31, 2018)

(Million yen)

|   |        | Accounting period |        |        |                       | Cumulative period     |           |  |  |
|---|--------|-------------------|--------|--------|-----------------------|-----------------------|-----------|--|--|
|   | Q1     | Q2                | Q3     | Q4     | 6 months<br>(Apr-Sep) | 9 months<br>(Apr-Dec) | Full year |  |  |
| Net sales                               | 12,712 | 13,534            | 16,680 | 17,609 | 26,247                | 42,927                | 60,536    |  |  |
| Operating profit                        | 192    | 226               | 1,204  | 1,357  | 419                   | 1,623                 | 2,980     |  |  |
| Ordinary profit                         | 179    | 37                | 1,259  | 1,335  | 216                   | 1,475                 | 2,810     |  |  |
| Profit attributable to owners of parent | 155    | 93                | 967    | 920    | 249                   | 1,216                 | 2,136     |  |  |

Fiscal year ended March 31, 2017 (from April 1, 2016 to March 31, 2017)

(Million yen)

|   |        | Accounti | ng period | Cumulative period |                       |                       |           |
|---|--------|----------|-----------|-------------------|-----------------------|-----------------------|-----------|
|   | Q1     | Q2       | Q3        | Q4                | 6 months<br>(Apr-Sep) | 9 months<br>(Apr-Dec) | Full year |
| Net sales                               | 11,505 | 12,250   | 14,104    | 17,459            | 23,756                | 37,861                | 55,320    |
| Operating profit                        | 226    | 572      | 1,009     | 1,528             | 798                   | 1,808                 | 3,336     |
| Ordinary profit                         | 102    | 521      | 938       | 1,330             | 623                   | 1,561                 | 2,892     |
| Profit attributable to owners of parent | 113    | 402      | 754       | 1,103             | 515                   | 1,269                 | 2,373     |

Fiscal year ended March 31, 2016 (from April 1, 2015 to March 31, 2016)

(Million yen)

|   |        | Accounti | ng period | Cumulative period |                       |                       |           |
|---|--------|----------|-----------|-------------------|-----------------------|-----------------------|-----------|
|   | Q1     | Q2       | Q3        | Q4                | 6 months<br>(Apr-Sep) | 9 months<br>(Apr-Dec) | Full year |
| Net sales                               | 12,103 | 12,778   | 13,352    | 15,873            | 24,881                | 38,233                | 54,106    |
| Operating profit                        | 341    | 167      | 1,035     | 1,383             | 509                   | 1,545                 | 2,928     |
| Ordinary profit                         | 436    | 166      | 1,024     | 1,271             | 602                   | 1,626                 | 2,898     |
| Profit attributable to owners of parent | 408    | 107      | 793       | 1,057             | 516                   | 1,310                 | 2,367     |